

Message Text

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ORIGIN EUR-12

INFO OCT-01 ISO-00 SS-15 PM-05 ACDA-12 CIAE-00 INR-07
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DRAFTED BY EUR/SE:JRRATIGAN:VSS
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TO AMEMBASSY ATHENS PRIORITY
AMEMBASSY ANKARA PRIORITY
INFO AMEMBASSY LONDON
USMISSION USNATO

C O N F I D E N T I A L STATE 009164

E.O. 11652: GDS

TAGS: MASS, PARM, GR, TU

SUBJECT: SALE OF F-16'S TO GREECE AND TURKEY: VISIT OF
GENERAL DYNAMICS REPRESENTATIVE

REF: (A) 77 ATHENS 11684, (B) 77 ANKARA 9420

1. JACK SCHWAB, MANAGER OF F-16 INTERNATIONAL PROGRAMS
FOR GENERAL DYNAMICS (WASHINGTON) VISITED EUR/SE (GREEK
DESK) JAN 9 TO INQUIRE ABOUT DEPT'S ATTITUDES TOWARD THE
SALE OF F-16'S TO GREECE AND TURKEY.

2. SCHWAB BEGAN BY NOTING US COMMITMENT TO THE GOALS OF
NATO STANDARDIZATION AND FORCE MODERNIZATION, AND THE
ADVANTAGES TO THE US OF MAXIMIZING FOREIGN SALES. GD WAS
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THEREFORE SOMEWHAT CONCERNED BY RECENT REPORTS THAT STATE
DEPT MIGHT BE OPPOSED TO THE SALE OF F-16'S TO GREECE AND
TURKEY. DEPTOFF REPLIED THAT DEPT WAS SENSITIVE TO IS-
SUES. HE CITED AND HAD GENERALLY BEEN QUITE LIBERAL IN
APPROVING SALES TO BOTH GREECE AND TURKEY. WE WERE, HOW-
EVER, CONCERNED IN THIS CASE THAT SALE OF F-16'S MIGHT WELL
DISRUPT RATHER DELICATE EQUILIBRIUM IN THE EASTERN MEDITER-

RANEAN AND LEAD BOTH COUNTRIES INTO A NEW ARMS RACE.

3. SCHWAB WAS AWARE THAT GOG HAD RECENTLY WRITTEN

JUSMAGG-ATHENS A LETTER (REF A) TESTING US ATTITUDES TOWARD SALE OF F-16'S; HE APPEARED TO WANT TO DEMONSTRATE GD'S INTEREST IN POSITIVE REPLY. DEPTOFF RESPONDED THAT FORM AND CONTENT OF REPLY TO GOG LETTER WERE STILL UNDER CONSIDERATION WITHIN USG.

4. FYI: SCHWAB SAID HE THOUGHT GREEK PARTICIPATION IN F-16 CO-PRODUCTION, AS SUGGESTED IN LETTER TO JUSMAGG, WOULD NOT BE APPROVED BY OTHER CONSORTIUM MEMBERS. ALSO, UNDER MOU WITH THE CONSORTIUM, THE US (GENERAL DYNAMICS) HAS THE RIGHT TO ALL THIRD COUNTRY SALES, WITH THE CONSORTIUM BEING ENTITLED TO 15 PERCENT OF SALES PRICE. END FYI. CHRISTOPHER

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Message Attributes

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Concepts: FIGHTER AIRCRAFT, MILITARY SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 12 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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